

#### Dear Friends of the Book Bank,



If you train your eyes to look for possibilities, you can find them everywhere. In the well-loved books our patrons donate. In the truckloads of books that arrive from publishers at our loading dock. In the volunteer groups who carefully sort and package our stock. In the stories and characters on the pages. In the wide eyes, big smiles and armfuls of books on the Bookmobile. In the teachers who meet us on the sidewalk, just as excited as their students. In the child care providers browsing our shelves. Because of the support of individuals and community partners like you, the Maryland Book Bank is truly home to a world of possibilities.

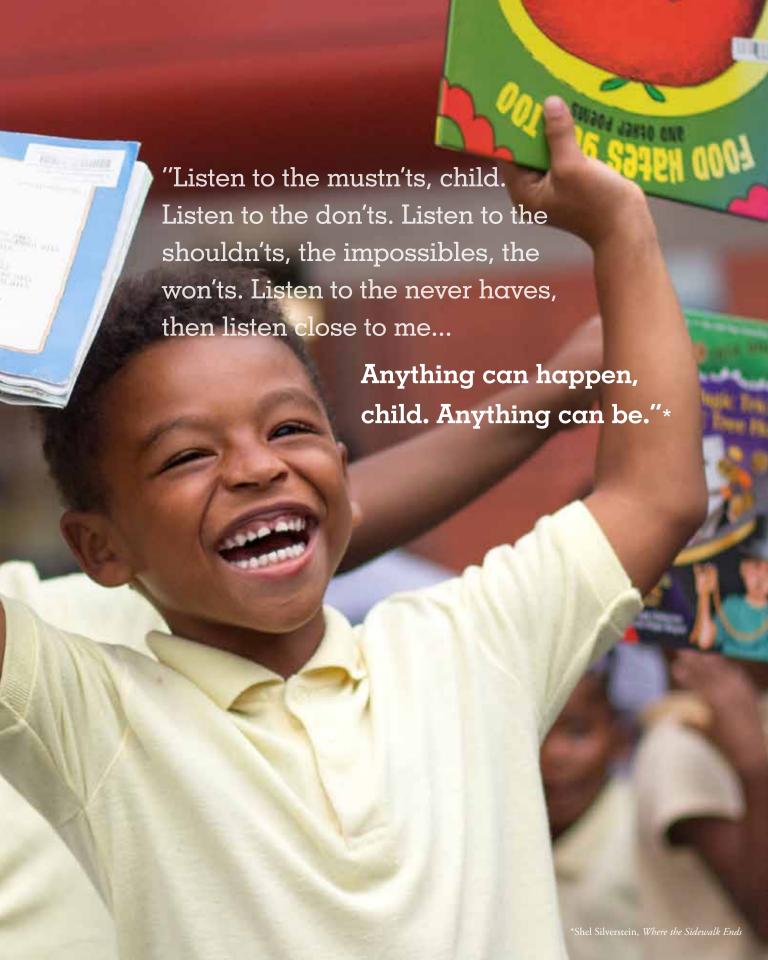
This was an exceptional year for the Book Bank, and in turn, for the people and partners we serve. We moved into a bigger and better warehouse facility. We put more books into more hands than ever before. We forged new partnerships, reached new schools and community hubs and tapped into new sources of funding to keep the momentum going. We're excited to give you a glimpse of our year in this report.

What's possible when individuals, community institutions and schools come together around a common goal? 368,000 books distributed in one year. More than 75,000 children with books to call their own. And we're just getting started. I thank you for the incredible support you have given in the past to make this possible, and without reservation, I encourage you to keep giving! Give of your time, your resources and your books. I promise you won't be disappointed by what's possible.

With deep appreciation,









## Stories we

"The Book Bank has given my family the greatest gift, which is the love of reading. Every visit brings so much excitement, and we are so grateful to the staff and volunteers for all that they do. My family takes home about 60 books each month to read and enjoy at home. My kids' reading habits since visiting the Book Bank remind me of Dr. Seuss' "Green Eggs and Ham."



They will read them in their bed, they will read them on my head. They will read them one by one, they will read them by the ton!" - Book Bank parent



"The Maryland Book Bank has been an amazing partner over the last three years. Through my membership at the Book Bank, I have been able to provide thousands of books to students at a west Baltimore elementary school as part of my home library program. Each student may choose 3-5 books per month to take home and keep from a monthly selection of hundreds of gently used books sourced primarily through the Book Bank. This past school year alone, I distributed over 3,500 books to students and supplied classrooms with over 700 books to round out their libraries. I have even been able to fulfill special requests from the students for books they have on their wish lists thanks to the extensive selection available at the Book Bank. Thank you, Maryland Book Bank!"—Book Bank teacher

"I can't believe I have so many books today! This is my favorite day ever!"

## 2018 By the Numbers

In five years, we have provided nearly 800 organizations and schools across the state of Maryland with high-quality children's books.

### 75,000

Number of children across Maryland that received books in 2018.

2017: 38 | 2018: 69 Number of Baltimore City Title I Schools Served by the Bookmobile

The Bookmobile reached 500 children per week during the school year, meeting our goal for 2020 two years early.



2017: 6,000



2018: 28,000

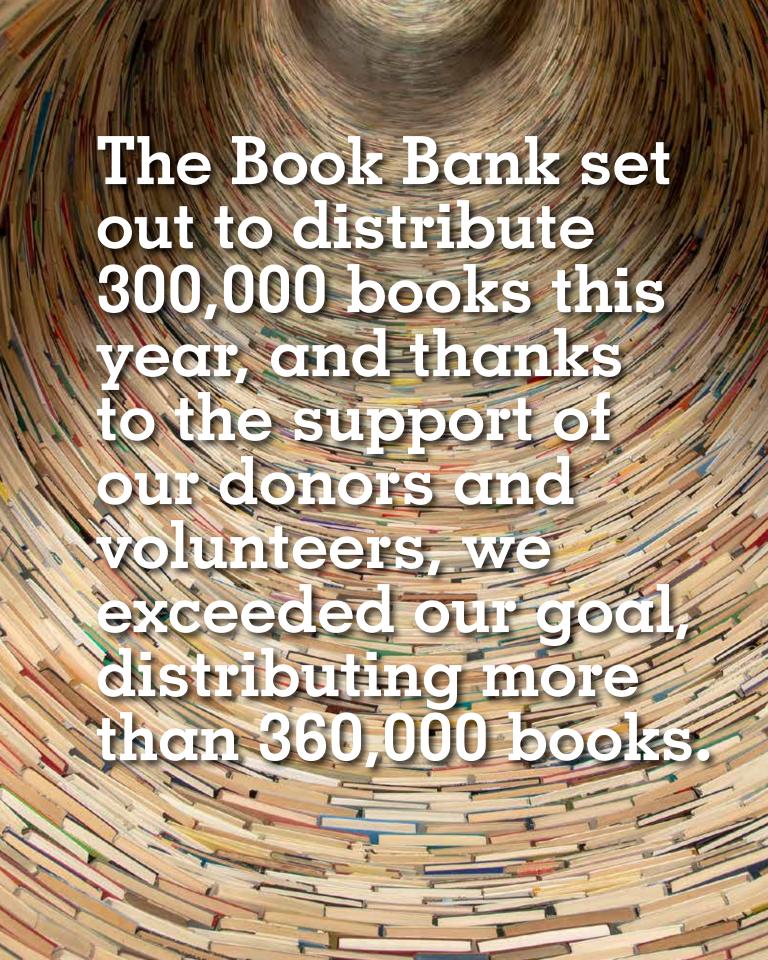
Total Number of Children Served by the Bookmobile

2016: 150,000 Books

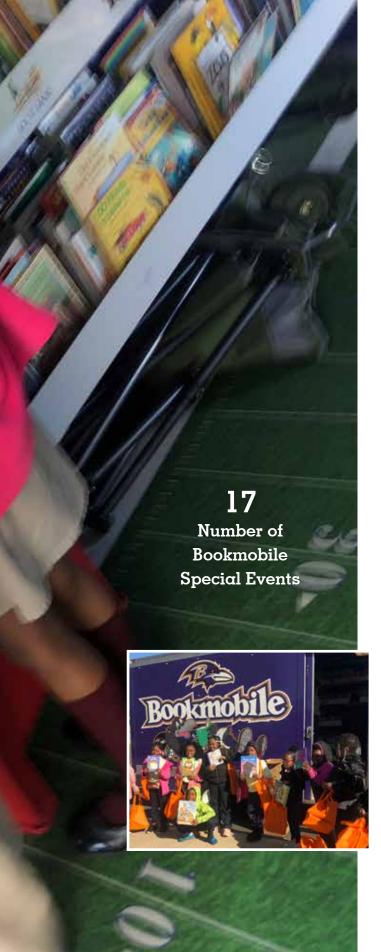
2017: 262,000 Books

2018: 360,000 Books Distributed!









### **Bookmobile**

The Ravens Bookmobile is our year-round community ambassador, taking hundreds of books at a time directly to children at their schools, rec centers and other community spaces. The Bookmobile was busy in 2018:

In addition to distributing more than 3,000 books for free to the children attending the Baltimore Book Festival this year, our marketing and outreach resulted in three large donations and two volunteer groups visiting the Book Bank.

The Bookmobile was a welcome addition to three Belvedere Square Market "Summer Sounds" concerts. In total, 650 children and their families took home books from these events. We gained a lot of new friends and visibility among the concert goers, many of whom later visited the Book Bank to select or donate more books!

Our beloved free mobile bookstore was also in attendance for Target Nights at the Port Discovery Children's Museum, a popular event that enables families to visit Port Discovery at a reduced fee and take home two free books. 750 children visited the Bookmobile during the Target Nights and took home 1,500 books! One parent remarked that she brought her children to Port Discovery specifically for the Bookmobile after a visit to their school.

# 43 (100%) Number of Baltimore City Recreation Centers Served

In a great new partnership with Baltimore City's Recreation Centers, 3,000 children received books from the Bookmobile, and each recreation center received a permanent library collection of 50 books. Thanks to a new grant from the Baltimore Children and Youth Fund, we'll be able to serve all recreation centers in summer 2019 as well.

### **Home Library Program**

In October 2018, we launched our expanded Home Library Program, in partnership with Baltimore City Schools and Raising a Reader. This program sends students home with 20 new books over the course of a school year. The Bookmobile made its first visit to 11 Baltimore City Literacy Blueprint schools in October and will visit again in the Spring 2019.

1,800 students each selected 10 books in October and will select another 10 in the spring. Students chose from over 3,000 high interest, age appropriate books including picture, chapter and non-fiction books.

# This year we expanded from serving just 2nd grade to providing books for grades 1-3.

Raising a Reader engages families of Pre-K and kindergarten students in literacy activities. By partnering with Raising a Reader and Baltimore City Schools, we can ensure that parents are getting the support they need to encourage a lifelong love of reading well beyond kindergarten.



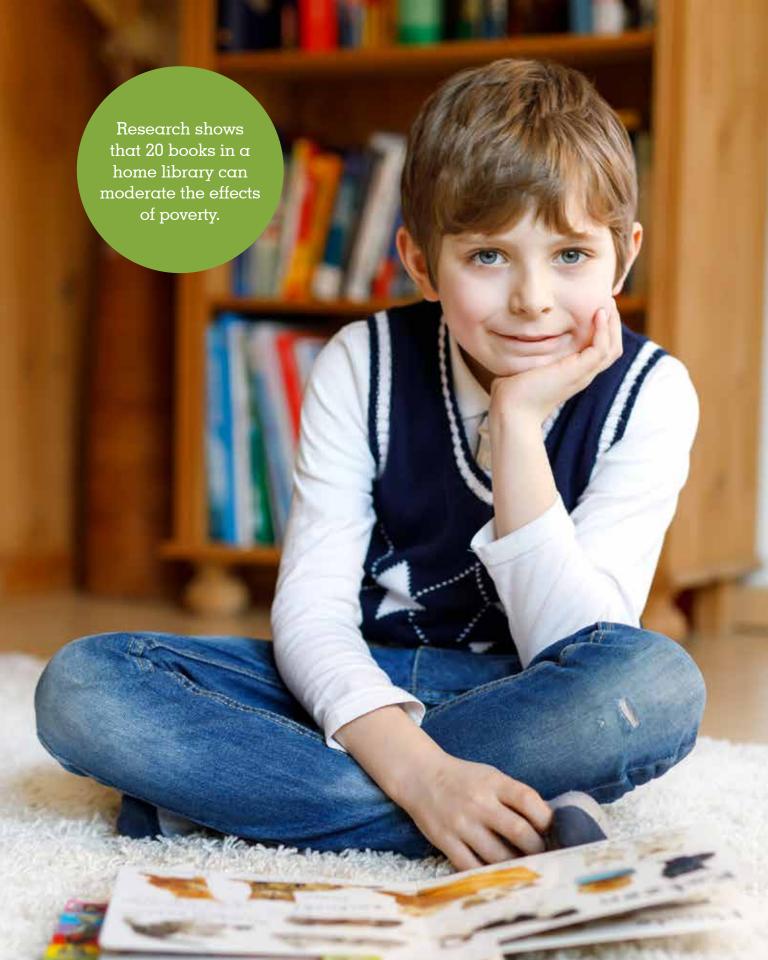
For less than \$15.00 we can fully stock a child's home library.



It costs the Book Bank just \$6.30 per child to distribute ten books and a Book Bank cinch sack.

#### Literacy Blueprint Schools:

- Abbottston Elementary School
- Calvin M. Rodwell Elementary School
- Federal Hill Preparatory School
- Harlem Park Elementary/Middle School
- Highlandtown Elementary School #215
- John Ruhrah Elementary/Middle School
- •Lockerman-Bundy Elementary School
- North Bend Elementary/Middle School
- Tench Tilghman Elementary/Middle School
- Woodhome Elementary/Middle School
- Yorkwood Elementary





# In March 2018, we moved into a new warehouse in the Union Mill area.

In addition to giving us much-needed room to grow, the new warehouse has a dedicated loading dock so we can accept truckloads of donated and discounted books for the first time. We are thrilled to now be co-located with other inspiring nonprofits who share our mission of ensuring that children and teachers have what they need to succeed. Our new neighbors include: Bedtime in a Box, Leveling the Playing Field, Teacher Supply Swap, School Colors and Break a Difference.



#### We Love our Volunteers

The new warehouse space gives us more room to host groups of our dedicated volunteers. In total, 360 people volunteered with the Book Bank in 2018.

On Books for Kids Day in May, our amazing volunteers collected and sorted more than 20,000 books to stock our shelves and Bookmobile.

#### 2018 Volunteer groups included:

Allegis

Baltimore Collegetown Network

**Business Volunteers** 

Casey Foundation

Central MD Volunteer

Cohn Reznick

Exelon

Firaxis

Girl Scouts of Central MD

Howard Bank

Itineris

Johns Hopkins in Action

Kennedy Krieger Institute

Literacy Lab

Loyola University

Oldfields School

Repair the World

Rock City Church

St. Peter's Adult Program

St. Timothy's School

Stevenson University

T. Rowe Price

**TekSystems** 

The Park School

United Way

University of Baltimore

Urban Alliance

Volunteering Untapped

Volunteers Unlimited

Thank you to the corporate and individual volunteers who made our mission possible this year!



## Room to Grow = More Jobs for Baltimore

Our social enterprise book sales program does more than fuel free books for children in the community—it provides jobs and job training for adults. In 2018, our partnership with the Mayor's Office of Employment Development (OED) allowed the Book Bank to host 10 trainees to learn warehousing skills that can be used in any warehouse environment. Our move to the new warehouse also created the need for two more positions on our warehouse team, and we were thrilled to hire two more of our OED trainees.

Beyond providing valuable job training and employment, our book sales operation provides vital unrestricted revenue. We have also continued our mutually beneficial consignment relationships with local libraries to provide funding for their Friends programs as well as for the Book Bank.

## Help us Write the Next Chapter

#### Volunteer

Volunteers are the lifeblood of the Maryland Book Bank. Stop by the warehouse at 1794 Union Ave. on Wednesdays, Fridays and Saturdays, or email Kim at kcrout@marylandbookbank.org to set up a special volunteer event or regular schedule.

#### Donate

Give your beloved books a second life! Donate your new and gently used books of all kinds to our warehouse, or host a book donation drive at your school, job or place of worship. We'll provide the materials and make it fun for your community.

#### Give

More than 200 schools have requested a visit from the Bookmobile, so it's time to grow! Make a financial contribution to the Maryland Book Bank to support our operations and help us reach even more children in Baltimore City and the surrounding counties.

"The world is before you, and you need not take it or leave it as it was when you came in."

- James A. Baldwin

#### **Book Donors**

Our amazing corporate and individual book donors keep our shelves stocked with books to sell and distribute. The revenue from our book sales are turned right back into free books for kids.

#### 10,000 or More Books

Better World Books Planet Aid Discover Book Thrift Books

#### 1,000 or More Books

Ethan Polt Drumm Family Warrace Teel David Harris Hartford Mutual Gilman School Girl Scout Troop 1889 Roland Park Country School St. Thomas Aquinas Catholic School

#### 500 or More Books

Patty Derby Janet Kahn Gordon Feinblatt Campbell and Co. David Ray Friends of Light Street



#### Financial Donors

#### Foundations and Corporations \$1,000+

The Abell Foundation The Annie E. Casev Foundation Baltimore Ravens Foundation Clayton Baker Trust Exelon Foundation

France-Merrick Foundation The Harry and Jeanette Weinberg

Foundation

The Hirschhorn Foundation M&T Bank Foundation The MOLES

T. Rowe Price Foundation Walmart Foundation

#### Up to \$1,000

Bel Air Middle School Blue Pit. LLC Dominion Energy Gordon Feinblatt, LLC Charity Motors, Inc. Children First Hirsch Electric Law Library Association Pledgeling Foundation Step By Step Children's Learning Womble Bond Dickinson The Women's Club of Roland Park Zeta Phi Beta

#### Individuals \$1,000+

Julia Felscher Robert Geer Sarah Hackney Stuart and Lynn Janney Lisa Hill Kelly Ripken Adriana Roane Julian Yochum

#### \$100 to \$999

James Bellor Elizabeth Borris Elizabeth Buck Ruth Clendaniel Susan Cohen Donna Dannals Vincent DeMarco Kristin Dodson

Christopher and Christopher Sperl Erckert Alex Franks Dawn French Elissa Hellman Don Killgallon Harris Levy Molly Mahan Sara Miller Allen Moye Gerald Nestadt, M.D. Patrick Schoenwetter Tracy Shycoff Celeste Sollod Trent and Tina Stroup Alyssa Thomas-Oakley Mary Turos Tag Wagner JoAnne Wells To Will

Doug Woodward

#### Up to \$100 Laura Abel

A. Averett Tiffany Amp Mary Carey Christina Chambreau Sarah Clements Marjorie Crawford Charles Darney Jennifer Davis Marcia Dresner Christine Fargo Rebecca Fetters Elizabeth Fields Shoshana Flax Amie Ford Christine Forrester Carrie Fox Theresa Fraizer Calvin Frye Kristin Gladkowski David Glynn Bryan Goehring Lisa Goodman Beth Gorman Lynn Gregory Malikah Hall Lauren Hawley Janice Henderson Trina Holloway Patrice Hughes Brian Kasabula Dwight King Kristine King Druet Klugh Barbara Leasure Sarah Leone Sophia Leung Daniel Lipstein Barbara Lipstein Sarah Lohnes Michele Lusby V. Lynn Rosenthal

Stephanie Lyon

Ione Madsen Hardy Laura Malkus Leslie Matthews Hilary Matzinger Vicki McAdory Monia McCarron Jamie McCarron Kathleen McDermott Kraynick Deborah McGinley Leanne McNamee Wendy Mundis Paul Myers Carl Neigan Donna Nixon Christine Parker Anjali Patel Nichelle Perry Brittany Pettus June Poole James Powers Jim Powers Richelle Reid Jerrika Rhone Tia Richardson Gregory Robinson Kathy Rogers Beth Schlein Ariel Scotese Kristine Sieloff Melanie Sims Dawn Smith Megan Sparks Lindsay Sullivan Ed.D. Andrea Sutton Clappsy Cindy Thorne Carol Tucci Latia Ward Laura Ward Janice Warns Nicole Warren Koreen Waz Von Welch

Danita Wickwire

## We've Already Reached Nearly 800 Schools and Community Organizations in Maryland Are your favorites on the list?

Center

Elementary

Elementary

Dr. Bernard Harris, Sr. Elementary

Dr. Carter G. Woodson Elementary

Dr. Martin Luther King, Jr.

Dr. Nathan A. Pitts-Ashburton

Dru Mondawmin Healthy Families

1st District Baltimore City Council 7 Day Kiddie Care 7 Oaks Community Center A World of Friends Learning Center Abbottston Heights Elementary Academy for College and Career Exploration Active Achievers Agape Health Systems, Inc. AHC Greater Baltimore AHC Greenspring Apartments Akoban Foundation Al Rahmah School Albert Einstein High Alexander Hamilton Elementary All 4 One Creative Arts All My Kids Day Care Center Alliance for Community Teachers and Schools Alternative Directions Annandale Terrace Annie's Ark Inc. Appletree @ Achievement Prep Arbutus Middle Arlington Elementary Armistead Gardens Elementary Arrow Center for Education Arundel Elementary Asia America Initiative Atholton High Avalon Elementary Azal's Education Programs Bais Yaakov Baltimore Alumnae Chapter Baltimore City Child Care Resource Center Baltimore City Recreation & Parks Baltimore Collegiate School for Boys Delta Sigma Theta Sorority, Inc. **Baltimore County Department** of Health Baltimore Design Baltimore Healthy Start Baltimore Highlands Elementary Baltimore Infants and Toddlers Program Baltimore International **Enrichment Program** Baltimore Leadership School for Young Women Baltimore Medical System Baltimore Montessori Public Charter School Baltimore School for the Arts Banneker Blake Academy Bar Association of Baltimore City Barclay Elementary Barnaby Manor Barnard Elementary Barnesly Elementary Battle Grove Elementary Battle Monument Bay Brook Elementary Bear Creek Elementary Bedford Elementary Beechfield Elementary

Bel Pre-Elementary

Belle Grove Elementary Bellows Spring Belmont Elementary Berkshire Elementary Bernard Elementary Bethany Baptist Church Bethesda Elementary Beverly Farms Elementary Birthday Books Project Black Girls Vote Blossoms of Guyana Blow Pierce Academy B'more Literacy Tours Bmore4kidz Bnos Yisroel Of Baltimore Board of Child Care- Strawbridge Bollman Ridge Bon Secours Hospital Bond Mill Elementary Bowman Bridge Elementary Brand Baltimore Breath of God Lutheran Church Brehms Lane Public Charter School Bren Mar Park Brenda's Little Explorer's Daycare Brent Elementary Bright Horizons at Tide Point Bright Horizons Newbury Brock Bridge Elementary **Brook Grove Foundation** Brookfield Christian Brooklyn Park Elementary Brown Station Elementary Brown's Memorial Baptist Church Bryant Woods Elementary **Building Owners & Managers** Association Burnt Mills Elementary Burtonsville Elementary Bushy Park Elementary Callaway Elementary Calvary Baptist Church Calvert School Calverton Elementary Calvin M. Rodwell Elementary Camp Excel Campfield Early Learning Center Carney Elementary Carol Creek Montessori Public Charter School Catherine T. Reed Elementary Catholic Charities Catonsville Elementary Catonsville High CCBC Owings Mills Cecil Elementary Cecil Kirk Recreation Center Cedar Lane Pre Cedar Tree Academy Cedermere Elementary Centennial Lane Elementary Center for Innovation and Leadership in Special Education Center for Pregnancy Concerns Center for Urban Families

Central Church of Christ

Centro Nio

Centro Sol

Chadwick Elementary Changing Lives MD Charles Carroll Barrister Elementary Charles Drew Elementary Chase Brexton Health Care Cheder Chabad Cherokee Lane Elementary Cherry Hill Elementary Cherry Hill Homes Cherrydale Apartments Chesapeake Terrace Elementary Chevy Chase Elementary Child Care Links Children First of Baltimore Children of Promise Children's College Children's Manor Montessori Childtime Learning Center Christ Child Society Christian Memorial Church Church of The Guardian Angel City Neighbors Public Charter School City Springs Elementary City Union of Baltimore Claremont School Clarksville Elementary Coldstream Park Elementary Colgate Elementary College Gardens Elementary Collington Square Elementary Columbia Academy Commodore John Rodgers Elementary Community Baptist Church Concerted Care Group Connexions School for The Arts Cool Spring Elementary Cora L. Rice Elementary Cradlerock Elementary Creative City Public Charter School Creative Kids Day Care Cresthaven Elementary Cross Country Elementary Curtis Bay Elementary Curtis Bay Judy Center Dallas F. Nicholas, Sr. Elementary Darchei Noam Montessori Dayton Oaks Elementary Davenport School Dawson Safe Haven Center Dayspring Head Start Dayton Oaks Elementary Deep Creek Elementary Deep Creek Middle Deep Run Elementary Deer Park Elementary Deerfield Elementary Department of Juvenile Justice Developing Minds Child Care Center Diamond Flementary Difference Makers District Heights Elementary DMV Youth Initiative Dogwood Elementary **Dorchester County Public Schools** Dorothy I. Height Elementary

Downtown Baltimore Childcare

Druid Heights Resident Association **Ducketts Lane Elementary** Dunbar High Dundalk Elementary Eager St. Academy Eagle Academy Public Charter School Eagle Lodge No. 8 East Baltimore Medical Center Easter Seals Child Development Center Fastern Tech Edgecombe Circle Elementary Edgewood Elementary Edgewood High Edgewood Middle Edmondson Heights Education That, LLC Edward M. Felegy Elementary Elizabethtown Elementary Elmer A. Henderson: A Johns Hopkins Partnership Elmwood Elementary Emmanuel Early Childhood Learning Center **Empowerment Academy Empowerment Temple After** School Library Empowerment Temple AME Essex Elementary Eutaw Marshburn Elementary Experience Corps Fairland Elementary Faith Lane Elementary Falls Meade Elementary Featherbed Lane Elementary Federal Hill Preparatory Fellowship Christian Feynman Filbert Street Garden Fishes & Loaves Pantry, Inc. Flora Singer Elementary Flower Hill Elementary Flower Valley Elementary Forest Hill Elementary Forest Park Senior High Forest Ridge Elementary Fort Elementary Fort Smallwood Elementary Fort Towns Elementary Fort Worthington Elementary Four Seasons Elementary Four Town Elementary Fox Chapel Elementary Francis C. Hammond Middle Francis Scott Key Elementary Frank Hebron-Harman Elementary Franklin Elementary Franklin Square Elementary Fred B. Ledig Rec. Center

Frederick Elementary Free Forrest Elementary Freetown Elementary Friends of Druid Hill Park Friends of Patterson Park Friends School of Baltimore Friendship Public Charter School Friendship School Fullterton Elementary Fulton Elementary Furley Elementary Furman L. Templeton Preparatory Academy Futures Education Foundation Gaithersburg Elementary Gaithersburg Judy Center Galway Elementary Gan Israel Gardenvillage Community Association Outreach, Inc. Gardenville Elementary Garret Park Elementary Garrett Heights Elementary George Cromwell Elementary George Fox Middle George W. F. McMechen High George Washington Elementary Georgetown East Elementary Georgian Forest Elementary **Guilford Elementary** Girl Scouts of Central Maryland Girls Who Brunch Glenmar Elementary Glenmount Elementary /Middle Glenn Allen Elementary Glyndon Elementary Go and Sin No More Outreach Goddard School of Pasadena Gorman Crossing Elementary Govans Elementary Graceland Park O'Donnell Heights Grange Elementary Great Seneca Creek Elementary Greater Grace Christian Academy Green Street Academy Greenbelt Elementary Greencastle Elementary Greenspring Montessori Growing Needs Foundation **Guilford Elementary Gunpowder Elementary** Gwynns Falls Elementary Halberd Academy Halethorpe Elementary Hamilton Elementary Middle Hammond Elementary Hammond High Hampden Christian School Hampden Elementary Hampstead Elementary Hampstead Hill Academy Hampton Elementary Hand & Hand Early Intervention Hanover Hills Elementary Harford Community Christian Harford Heights Elementary Harlem Park Elementary Middle Harmon Elementary

Harmony Hills Elementary Harper's Helpers Harry And Jeanette Weinberg Early Childhood Center Hawthorne Elementary Hazelwood Elementary Hebbville Elementary Hebron-Harman Elementary Heritage Instructional Services Hernwood Elementary High Point High High Road School of Baltimore County Highbridge Elementary Highland Elementary Highlandtown Elementary Hillcrest Elementary Hilltop Elementary Hilton Elementary Historic East Baltimore Community Action Coalition Holabird Academy Hollifield Station Elementary Homewood Early Learning Center Hot Spring Elementary Howard University 15 Kids Early Learning Center Imagine Foundations at Morningside Public Charter School Ingenuity Prep Public Charter School Inheritance Child Care Center Inspired Hands Early Learning Child Development Center International High at Langley Park Itineris, Inc. J.C. Parks Elementary J.P. Ryon Elementary Jackson Road Elementary James H. Harrison Elementary James Mchenry Elementary/Middle James Mosher Elementary Jeffers Hill Elementary Jewels School Jewish Academy of Baltimore Jewish Community Center Joann Leleck At Broad Acres Elementary John Eager Howard Elementary John Paul Regional Catholic John Ruhrah Elementary Johnny Cake Elementary Johns Hopkins Bayview Johns Hopkins Community Physicians Johnston Square Elementary Joppa View Elementary Judy Center at Cradlerock Kennedy Krieger Institute Kentra Care Organization Kettering Middle Kiddys Korner Kingdom Life Church Kings Home Academy Kinmore Middle KIPP Baltimore KIPP Harmony Academy Kita's Angels La Petite Academy Lakeland Elementary Middle Lakewood Elementary Landsdowne Elementary Lanham Christian Lansdowne Elementary

Laurel Elementary Leith Walk Elementary/Middle Leonard E. Hicks Community Center Lewisdale Elementary Lexington Market Liberty Elementary Liberty Judy Center Liberty Road Rec and Parks at Lyons Mill Lifebridge Potomac Professionals Lillian Jones Recreation Center Lillie May Carroll Jackson Charter School Lindale Elementary Lindale Middle Lindhurst Elementary Linton Springs Lisbin Elementary Literacy Warriors Little Bennett Little Curls and Coils Little Eggs Child Care Little Flowers Childcare Center Little Spellers Childcare Loft and Love Christian Day Care Center: Soaring Tots Family Child Care Lois T. Murray Elementary Long Reach High Longfellow Elementary Loyola Early Learning Center Lyndhurst Community Lyndurst Elementary/ Middle Lyons Mill Elementary Ma Petite School MacArthur Middle MacDonald Knolls Early Child Care Center Magic Moments Early Learning Center Magnolia Elementary Main Ridge Kids Main Street Pediatrics at Foundry Row Mama D's Extended Family Day Care Mann Residential Treatment Center Manna Food Center Manor View Elementary Maree G. Farring Elementary Margaret Brent Elementary Marley Elementary Marley Middle Mars Estates Elementary Mary Ann Winterling Elementary Mary Harris Mother Jones Elementary Maryland School for The Deaf Matthew A. Henson Elementary Mayfield Woods Middle Mayor's Office of Human Services Mays Chapel Elementary/Middle Mays Woodson Christian Early Learning Center McElderry Park Lunch & Literacy

McElderry Park Masterpieces

MD Dept of Juvenile Services

McLean School of MD

Meade Middle

Meade Senior High

at Lutherville

Meadow Hall Elementary

Medfield Heights Elementary

Mercy Personal Physicians

NACA I

NACA II

Mergenthaler Vocational Technical Meridian Public Charter School Parkville High Metropolitan AME Parkville Middle Middle Branch Aquatic Center Pasadena Elementary Middleborough Elementary Middlesex Elementary Career Readiness at CCBC Milbrook Elementary Patterson Park Elementary Milford Mill Elementary Milk & Honey Childcare Center Pedestal Apartment Mills-Parole Elementary Perry Hall Christian Miracle City Church Perry Hall Elementary Mission of Grace International, Inc. Pershing Hill Elementary M-n-m Learn and Play Childcare Phelps Luck Elementary Monarch Academy Baltimore Phoenix Academy Campus PTA Pigtown Festival Monarch Academy Public Pikesville High Charter School Pine Crest Elementary Monarch Global Academy Pine Grove Elementary Monocacy Elementary Piney Branch Elementary Montebello Elementary/Middle Pleasant Plains Elementary Montgomery County Collaboration Council Point Pleasant Elementary Montgomery County State's Pop Farm Attorney's Office Port Towns Elementary Moravia Park Elementary Pot Spring Elementary Morrell Park Elementary/Middle Powerhouse Powhatten Elementary Mosaic Church - Rica Mosaic Community Services Pregnancy Aid Center Mount Carmel Princeton Elementary Mount Royal Middle Queen's Chapel UMC Mount Vernon Place Early Randallstown Elementary Learning Center Reach Out and Read Mount Washington School Reach Partnership Ms. Ashley's Childcare Readership to Leadership Ms. D's Daycare Reading Partners Mt. Royal Elementary/Middle Red House Run Elementary Red Pump Elementary Museum of Industry Muvule Academy Reginald F. Lewis High Reisterstown Elementary Relay Elementary Nantucket Elementary Resident Services, Inc. NASA Goddard Child Development Restoration Chapel Children's Center Ministry National Academy Foundation New Adventures Learning Riderwood Elementary Community Ridgebrook Elementary New Fra Academy Ridgecrest Elementary New Hampshire Estates Elementary Ridgely Middle New Midway/Woodsboro Elementary Ridgeway Elementary New Song Academy Rippling Woods Elementary New Town Elementary Riverdale Elementary North Bend Elementary/Middle Riverview Elementary North Forrestville Elementary Northfield Elementary Organization Northwood Baseball League Northwood Elementary Rock Bridge Elementary Oakdale Elementary Oakwood Elementary Rock Creek Valley Elementary O'Donnell Heights Health Fair Rock View Flementary Ohr Chadash Academy Rockburn Elementary Old Mill Middle Rogers Heights Elementary Olney Elementary Orems Elementary Our House Early Head Start Rolling Knolls Elementary Our Lady of Mount Carmel Rolling Terrace Elementary Overlook Elementary Rosaryville Elementary Owings Mills Elementary Padonia International Elementary Roscoe Nix Elementary Rosedale Baptist Padonia Park Child Center Panorama Elementary Rosemont Elementary Papas Land Family Educational Advancement International Running Brook Elementary Foundation, Inc. Safety City Day 2018

Park West Health System, Inc. Pathways to College, Civic, and Patterson Park Public Charter School Plymouth Rock Family Day Care Richard Henry Lee Elementary Robert W. Coleman Community Robert W. Coleman Elementary Rock Creek Forest Elementary Rognel Heights Elementary/Middle Roland Park Elementary/Middle Roots and Branches Elementary Roslyns Creative Learning Center

Samuel Chase Elementary Samuel Coleridge Taylor Elementary Samuel F.B. Morse High Sandalwood Elementary Sarah M. Roach Elementary Scotts Branch Elementary Scotts Town Hills Seat Pleasant Elementary Sela Public Charter School Seneca Flementary Seguoyah Elementary Seton Hill Neighborhood Association Seven Oaks Elementary Seventh District Elementary Severn Flementary Shady Spring Elementary Sharon Baptist Church Sheppard Pratt Hospital Sherwood Elementary Shiloh Middle Shining Stars Childcare Sinclair Lane Elementary Small Wonders Daycare Snow Hill Middle South Lake Elementary Southgate Elementary Speak to My Heart Ministries Sporting Hill Christian School Spring Creek Home Co-Op Springhill Lake Elementary St Vincent De Paul Head Start St. Anne's School of Annapolis St. Anthony School St. Casimir School St. Claire Lane Elementary St. John C C Church Youth Department St. John's Lane Elementary St. Luke Our Lady of Hope St. Matthew's New Life United Methodist Church St. Peter School St. Stephen's Anglican Church St. Ursula School St. Vincent De Paul Stadium School Star- Spangled Banner Flag House and Museum Steuart Hill Academic Academy Stevens Forest Elementary Stonegate Elementary Stoneleigh Elementary Stonewall Daycare Successful Children Learning Center Suitland Elementary Summit Hall Elementary Sunset Elementary Sussex Elementary Swansfield Elementary Sweet Prospect Baptist Church Talbot Springs Elementary Talking Hands Incorporated Talmudical Academy of Baltimore Taneytown Elementary Tarbiyah Academy Templeton Elementary Tench Tilghman Elementary/Middle Taa Cutz The Arc of Baltimore The Baltimore Montessori The Chesapeake Center The Community Builders. Pedestal Gardens

The Empowerment Academy The Estep Experience The Family Tree The Fulton Community Association The Gateway School The Goddard School The H.O.P.E. Academy The Highlandtown Pre The Journey School The Joy of Learning Center The New Century School The Cathedral of Mary Our Queen The Seed School of Maryland Thomas Jefferson Elementary/Middle Thomas S. Stone Elementary Timber Grove Elementary Tiny Tator Tots Torah Institute Total Healthcare Touchpoint Baltimore Transformation of Life Christian Center

Truesdell Education Campus Tunbridge Public Charter School Turning Point Education Services Twinbrook Elementary U2can, Inc. Union Baptist Head Start United Way of York County University of Maryland Center for Study University of Maryland Family Medicine Clinic Uplift Academy, Inc. Uproar Care, Inc. Uproar Church **Urban Teachers** Urbana Elementary Van Bokkelen Elementary Vanguard Collegiate Middle Vansville Elementary Verona High Veterans Elementary

Victorious Attitudes

Victory Villa Elementary Vincent Farm Elementary Violetville Elementary Walden Woods Elementary Warren Elementary Washington Grove Elementary Watch Me Grow Childcare Watchful Eye Daycare, LLC Waterloo Elementary Watkins Mill Elementary Watson Hall Montessori Waverly Elementary Wayside Elementary We Imagine Weller Road Elementary Wellwood International West Town Elementary West Towson Elementary Westchester Elementary Western High Westminster Elementary Westport Academy Elementary/Middle

Westport Free Library Wheatley Education Campus Wheaton Woods Elementary Whitelock Community Farm Whitestone Baptist Church Wilde Lake High Wildwood Elementary/Middle Wilkes School at Grace and William Paca Elementary William Paca Old Post Road Elementary William Pinderhughes Elementary/Middle William Tyler Page Elementary Winand Elementary Windfield Elementary Windsor Hills Elementary Winfield Elementary Wingate Elementary Winning Souls Evangelistic Church Wolfe Street Academy Women Behind the Community, Inc.

Woodbourne Day School Woodbridge Elementary Woodholme Elementary Woodlawn High Woodlin Elementary Woodmore Elementary Woodridge Elementary Woodsline Daycare Worthington Elementary Wyman Park Peds Y Head Start Baltimore City Y Head Start Eldorado Y In Central Maryland Baltimore County Head Start Y In Central Maryland Head Start Yava's Book Club York Women's Association Young Audiences Arts for Learning Your Child's Bliss



#### Year-End Financials The Book Bank continues to grow and expand its reach through sales of donated books and grants and financial contributions from our generous supporters. Our strong financial practices sent us into 2019 in a positive position. REVENUE AND SUPPORT 406,297 **Book Sales** Gifts in Kind (Donated Books) 2,986,455 195,110 Grants 22,979 Program Income Other Income Not-for-Profit 3,720 Individual Giving 38,427 Warehouse Collaborative 21,197 Total Revenue and Support \$3,674,185 Cost of Book Sales Consignment Commissions 15,061 Shipping 103,316 Seller Fees 145,119 Indaba Systems 15,848 Books 537,786 **Shipping Supplies** 8,475 **Total Cost of Book Sales** \$825,605 Gross Revenue and In-Kind Support **EXPENSES**

#### \$2,848,580

EIII EIIEE	
Salaries and Wages	155,412
Fees, Taxes, Insurance	33,182
Professional Services	41,971
Supplies, Office Goods, Postage	20,616
Rent	48,610
Equipment Rental	2,024
Utilities, IT, Telecomm	25,757
Repairs and Maintenance	5,911
Marketing	18,452
Travel & Meetings	4,121
Vehicle Expense	4,632
Depreciation	27,712
Miscellaneous	3,370

#### **Total Expenses**

#### NET REVENUE AND SUPPORT

Net Revenue and Support	\$2,456,810
Donated Goods	\$2,405,577
Increase in Net Assets	\$51,233





We are grateful to our team of staff and board for another year of growth and learning.

#### Staff

Mark Feiring, Executive Director Kimberly Crout, *Program Manager* Kiera Wolfe, Marketing Coordinator Harvey Nixon, Warehouse Supervisor Tracey Hipp, Inventory Manager Lakia Lewis, Shipping Manager

#### **Board of Directors**

#### Chair

Lindsay Sullivan, Amplify Education

Treasurer, Finance Committee Chair Sarah Hackney, Exelon

Kirstin N. Dodson, T. Rowe Price Alex Franks, M.L. Lichtenberg & Associates, LLC Brian Kasabula, M&T Bank Adriana Roane, Exelon Christopher Sperl, Greencastle Elementary, Programming Committee Chair Mary Turos, Brain Cog Doug Woodward, TD Private Client Group, Marketing Committee Chair

#### Emeritus:

Ashley Bell, The Brickman Group Kate Feiring, Roland Park Country School Eliza McLaren, Rye Country Day School Mark Smith, World Vision

